



FACT SHEET

OPPORTUNITY: NEWCASTLE ISO



Overview

Keolis Downer is Australia's largest multi-modal transport provider. We currently operate Yarra Trams and the Gold Coast light rail networks as well as buses in three states.

Keolis is one of the world's leading providers of urban mobility, operating multimodal networks in 14 cities in France and the Netherlands. Downer is a leading Australian engineering and services firm across the transport, utilities, telecommunications, energy, rail manufacture and mining sectors.

Our operations combine world leading expertise and deep local knowledge.

Our Hunter heritage

Downer has been established in the Hunter for over 40 years. It has facilities in the Hunter Valley, Kooragang Island, Hexham, Teralba and Cardiff involved in utilities, mining, rail and road projects.

Our vision for the Hunter

Downer's projects in the Hunter have included the Waratah Train Project with the delivery of Australia's largest ever rolling stock project at our facility in Cardiff for Sydney Trains and maintenance of over 60 percent of Sydney's passenger trains.

The Hunter is a vibrant and attractive place to live, work in or visit. The NSW Government has made major commitments to the region to promote renewal and economic activity. Keolis Downer shares the vision for a stronger Hunter and sees improvements to the transport network as an important catalyst for growth.

The announcement of a single multimodal transport operator for Newcastle positions the city as a national leader in urban mobility. The delivery of an integrated transport solution has the potential to accelerate the revitalisation of the city, transform communities and better match modern lifestyles, which don't always revolve around a 9 to 5 work life.

To effectively achieve these goals, it is essential that the multimodal operator's approach reflects the opinions and expectations of the Newcastle community. Keolis Downer is committed to delivering world-class, integrated transport solutions to Newcastle and Lake Macquarie that will support urban renewal by:

- Connecting and activating the city and activity centres
- Thinking like a passenger to meet customer expectations
- Increasing the attractiveness of public transport to the community
- Providing an opportunity for the local community to feed directly into decision making
- Promoting safety to our people, our passengers and the community.

Opportunities for local businesses

There are opportunities for local businesses to play a part in the operations of Newcastle Integrated Service Offering and the construction, operations and maintenance of the light rail. Keolis Downer has already begun a process of identifying local partners to compliment our team.

Keolis Downer will be looking to engage with more partners and prospective employers over coming weeks and months. If you are a business that wants to be involved in the Keolis Downer team, please contact us to discuss how we can work together.

We are looking for partners in a range of areas with capabilities including:

- Security
- Cleaning
- Landscaping
- Vegetation management
- HV & LV maintenance
- Facilities maintenance
- Operations
- Printing

Keolis Downer is committed to working with the existing Newcastle Bus and Ferries workforce. We acknowledge their strong sense of community and customer service and will look to provide a high level of communication and clarity through the transition to private operations.



Get in touch

We are committed to continuing to engage with Newcastle businesses and the community. If you would like to hear more about Keolis Downer, please contact our team to join our mailing list, newcastle@keolisdowner.com.au

If you have any questions or would like to meet a member of team, please contact our Newcastle Engagement Manager, Tegan Hughes, by writing to: tegan.hughes@keolisdowner.com.au or calling 0400 262 085.

Our track record

Multimodal networks



Dijon, France

Responsible for the multimodal integration in Dijon, Keolis runs 20 kilometres of tram track (with 33 trams) and 199 buses on 13 lines with 1125 bus stops, as well as 800 hire bicycles and two park-and-ride stations with 430 spaces. The easy to recognise bright pink transport branding pays homage to the nearby Burgundy region.



Tours, France

During 2013, a new light rail was introduced to the multimodal network, complementing changes to the bus network and investment in new stations and public spaces, including an enlargement of the growing pedestrian zone. Following the launch of the light rail and the redesign of the bus network, public transport has increased by 41% in the first year of the new network.



Angers, France

The line has 23 stops over 12.3 kilometres, with a stop approximately every 500 metres. A second line expected to open in 2020 with an additional 16 kilometres of track. The services run frequently in peak hours with a tram arriving every five to nine minutes between 7am and 7.30pm.



Orléans, France

The introduction of light rail alongside the enhancement of the bus network led to an increase in public transport passenger numbers of 15% in a single year.

Light rail network staged expansion



Gold Coast light rail, Australia

A transport solution for the car congested strip, the light rail has laid the bedrock for urban growth and renewal. Stage two of the light rail is already underway, with investigations into future stages being considered. Since commencement of operations in July 2014, Broadbeach has experienced \$6 billion worth of development and an increase of 25% in public transport usage, including buses. Some estimates place property value increases along the route at between \$50,000 and \$80,000.



Nottingham, United Kingdom

The NET light rail network is the backbone of local public transport in one of the UK's largest cities. Originally a single line, the success of the network has led to the recent expansion to three lines, with integrated park and ride sites on the outer edge of the city.